



CASE STUDY

# Habitat Inmobiliaria, an example of technological innovation, design and sustainability



**Company:**  
Habitat Inmobiliaria



**Website:**  
[www.habitatinmobiliaria.com/en/](http://www.habitatinmobiliaria.com/en/)



**Industry:**  
Real estate



**Country:**  
Spain



**Social Media:**

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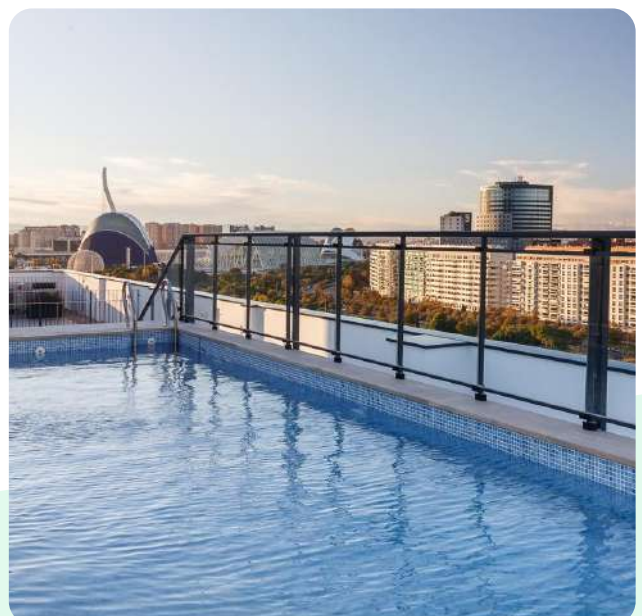
# Company profile

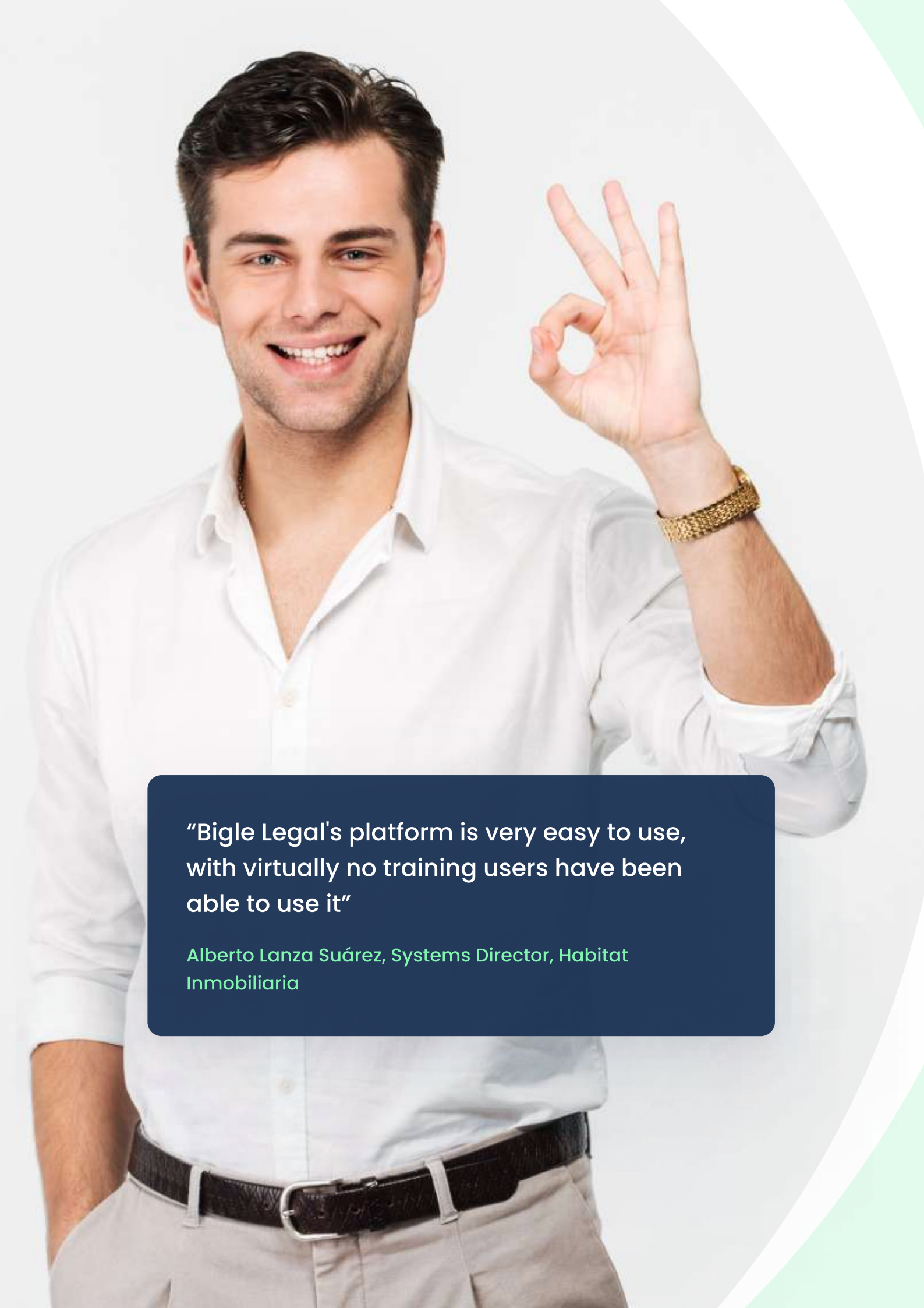
Habitat Inmobiliaria was founded in 1953 and today has consolidated a wealth of experience that is reflected in **high quality architectural and sustainable housing**.

The company markets around 40 developments, and has one of the largest land banks for the development of around 12,000 homes.

Habitat Inmobiliaria has a **solid financial backing thanks to Bain Capital Credit**, which, together with an expert professional team, and the most up to date and **innovative technologies and processes**, allows it to develop highly valued quality housing.

**Innovation, design and sustainability** are present in all areas of the company.



A young man with dark hair and a light beard, wearing a white button-down shirt and light-colored trousers with a dark belt, is smiling and making an 'OK' hand gesture with his right hand. He is wearing a gold watch on his left wrist. The background is a light gray gradient with a green circular shape in the top right corner.

**“Bidle Legal's platform is very easy to use,  
with virtually no training users have been  
able to use it”**

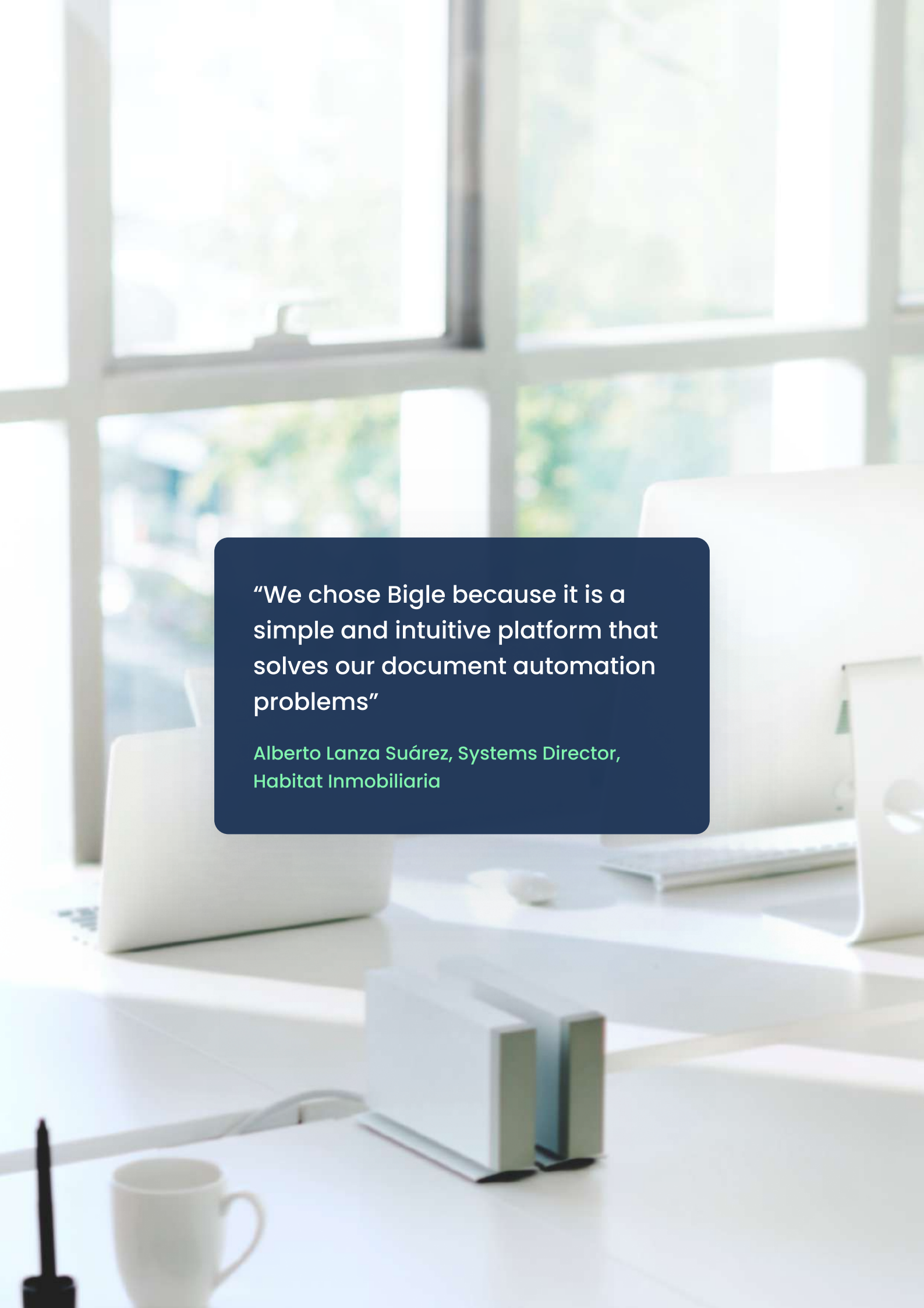
**Alberto Lanza Suárez, Systems Director, Habitat  
Inmobiliaria**



## The challenge

Habitat Inmobiliaria knew that drafting a home purchase contract was a tedious task for the legal department, clearly the company wanted to increase efficiency and additionally wanted to increase efficiency:

- › To have a **tool to ensure a homogeneous format of its documents.**
- › To be able to **adapt the different clauses** according to specific conditions.
- › **Automate** the above processes.
- › **Decentralised and fast signing** of documents.



“We chose Bigle because it is a simple and intuitive platform that solves our document automation problems”

Alberto Lanza Suárez, Systems Director,  
Habitat Inmobiliaria

# The path to success

Habitat was aware of the **need to automate and standardise** their documents.

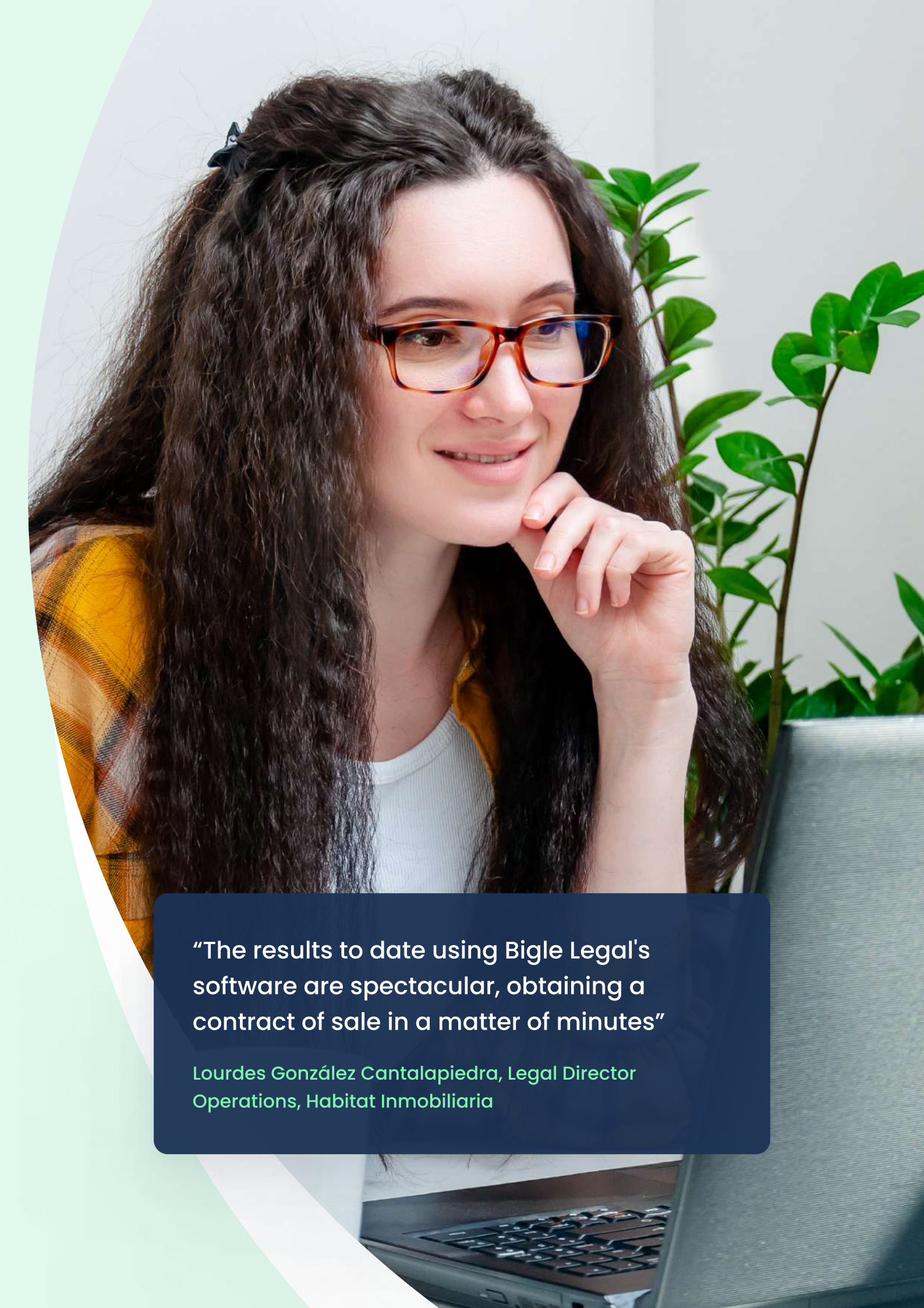
They knew that this automation was going to present initial difficulties as they had been working with manual processes and a series of requirements had to be met, fortunately Bigle Legal's support guided Habitat Inmobiliaria through these processes.

In the automation process, cases arose that the company had not initially

considered, such as "**Promotions whose delivery process is done in two phases, with different information in each phase**", but in the end, thanks to the fact that innovation is a constant in its different departments, the company was able to adapt quickly to the use of Bigle Legal.

From the initial phase until the project went live, Habitat spent 4 months developing the plan, much of it dedicated to connecting the solution to its ERP.





**“The results to date using Bigle Legal's software are spectacular, obtaining a contract of sale in a matter of minutes”**

**Lourdes González Cantalapiedra, Legal Director Operations, Habitat Inmobiliaria**



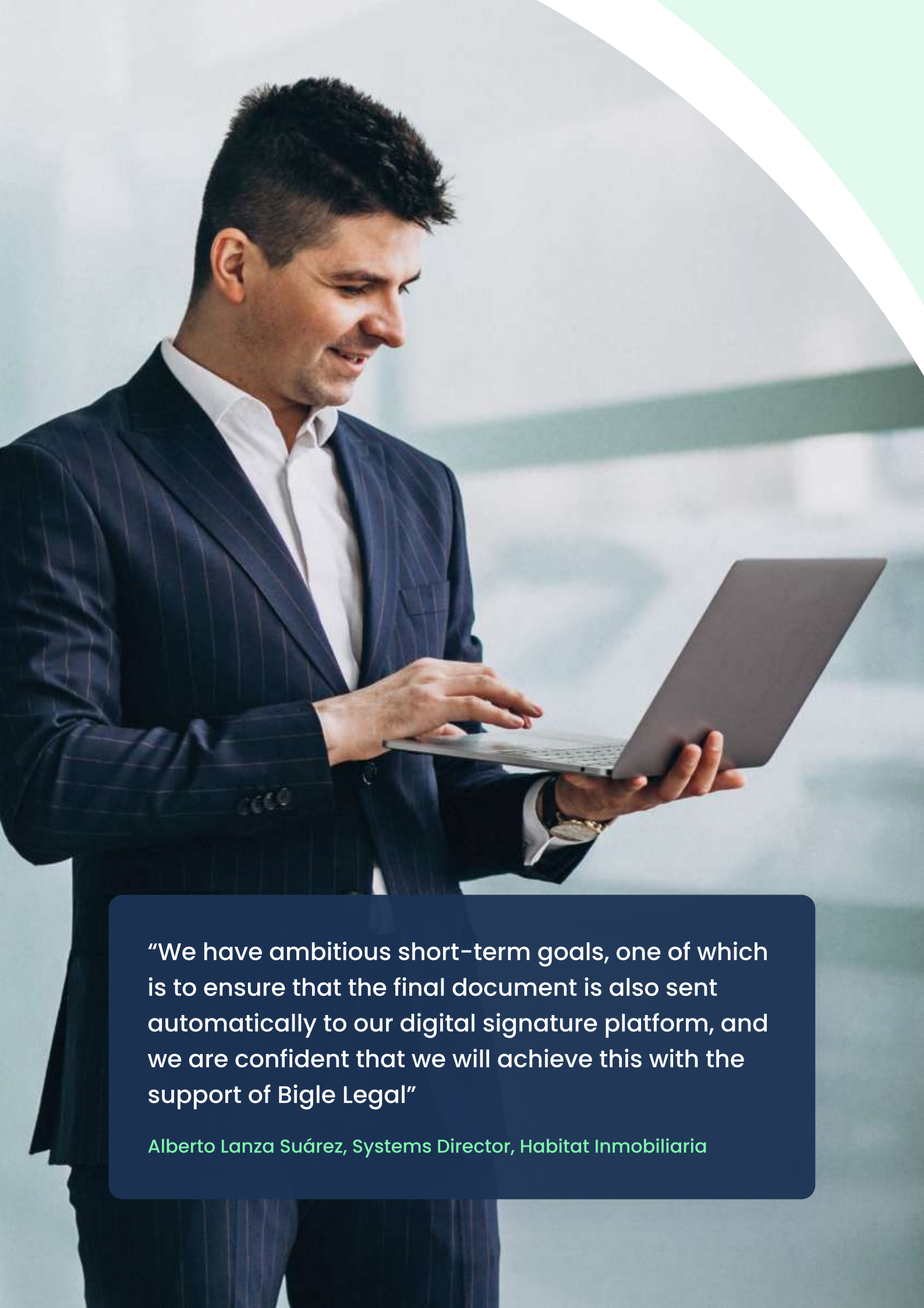


## Results

Thanks to the implementation of Bigle Legal Habitat's software it has achieved:

- › **Time savings: 2 minutes in the preparation of a document with Bigle Legal vs. 30 minutes with the manual process.**
- › **Standardisation of legal processes.**
- › **Validation by the legal department of all documents from a template created by them.**





“We have ambitious short-term goals, one of which is to ensure that the final document is also sent automatically to our digital signature platform, and we are confident that we will achieve this with the support of Bigle Legal”

Alberto Lanza Suárez, Systems Director, Habitat Inmobiliaria



# About Bigle Legal

Bigle Legal is a **Contract Lifecycle Management Software**, provides an AI-powered, cloud-based solution **that automates the legal operations of a company** while improving safety and minimizing the risk of legal contingencies.

A pioneer tech company and leader in the field of document automation from **Spain, with a presence in the UK, Austria, Netherlands and Italy**, and has a network **reseller across Europe and Latin America**.

Its clients include real estate companies, corporations, and large law firms. **The platform is precise, flexible, and intuitive, providing full control over the entire document lifecycle.**

To learn more about Bigle Legal, visit the website: [biglelegal.com](https://biglelegal.com)

Connect with the team on their social networks: [LinkedIn](#), [Twitter](#) or on their [blog](#).

## By using Bigle Legal, you contribute to saving natural resources



**323 million**  
Kg of wood



**7.1 billion**  
Litres of water



**725 million**  
Kg of CO2



**47 million**  
Kg of waste